

National Industries for the Blind



1977 Annual Report

What is NIB?

The Wagner-O'Day Act, enacted by Congress in 1938, directs agencies of the Federal Government to purchase, under certain conditions, products from workshops (industries) for the blind. A Presidentially-appointed Committee for Purchase from the Blind and Other Severely Handicapped is responsible for implementing the provisions of the Act.

National Industries for the Blind (NIB), a nonprofit corporation, was designated by the Committee to allocate, among qualified industries for the blind, purchase orders of the Federal Government for approved goods and services.

NIB is also responsible for monitoring and inspecting the activities of the associated industries for the blind in 37 states to insure compliance with the Wagner-O'Day Act and appropriate regulations. NIB carries out its responsibilities and assists the 91 associated industries in a number of ways:

- It researches new products and supervises the industries to insure contract compliance in production on all new items added to the Government Procurement List.
- NIB devises quality assurance programs and maintains a component and product testing laboratory.
- It maintains engineering services to increase plant efficiency, broadens and upgrades production opportunities for the blind and provides constant cost surveillance.
- NIB assists the industries in procurement of materials used in production.
- The Division of Rehabilitation Services of NIB works closely with all industries for the blind in establishing evaluation and training programs to make possible the greater employment of the multi-handicapped blind.
- NIB seeks job contracting opportunities in private industry to provide employment for blind people.
- For management and technical personnel, NIB, in conjunction with its demonstration workshop, conducts numerous training programs.

Message from the Chairman and President

A recent Gallup poll shows that of all physical disabilities, loss of sight is the most feared. Yet, as Helen Keller once said, "The curse of the blind is not blindness, but idleness." It is to eliminate this idleness that National Industries for the Blind (NIB) has as its goal the development of industrial employment opportunities for blind people throughout the United States.

NIB is composed of 91 associated industries for the blind, many of which are integral parts of agencies serving more than 43,000 blind and visually handicapped people each year. Of those served, over 5,300 are provided regular employment and this past year they produced a variety of products valued at \$109 million. Of this amount \$59 million were sales to the Federal Government, an increase of \$13 million or 29% over last year. Sales to other markets were \$50 million, reflecting an increase of 13% over last year.

Although sales are important, employment of the blind is, of course, paramount. The number employed increased 11% this year, and wages and fringe benefits paid to the blind increased by 23% to a record high of \$18.2 million.

The NIB Board has approved new programs which will be devoted to the removal of some of the disincentives to work that have developed through legislation and regulation over recent years. We are committed to better informing our various publics concerning the associated industries for the blind, their programs and what they are accomplishing. To achieve these objectives, we have

established a public information department in our New Jersey office and a legislative affairs office in Washington. The staffs of these two offices will concentrate initially on the following:

- NIB will work with others to change some provisions of Supplemental Security Income and Social Security Disability Insurance. Legislation portions of these programs now discourage blind people from seeking employment by penalizing them financially if they do.
- We want to help the individual associated industries establish local public relations or information programs.
- We will work diligently to explain our programs to business executives for we feel strongly that well informed, cooperative private industries can and will do much to assist us.
- Another thrust of our public information effort will be toward members of Congress who represent states in which NIB agencies are located. They, too, should know of our objectives and progress toward helping blind people achieve economic and social independence.
- Without jeopardizing individual rights, we will try to insure that no restrictions interfering with training and employment of the multihandicapped blind are placed on our associated industries.

In other areas, during this past year, we expanded our workshop personnel training programs and established two pilot projects with private industry. These are reviewed along with other aspects of NIB's programs on the following pages.



Thor W. Kolle, Jr.



Abram Claude, Jr.

Thor W. Kolle, Jr.

Thor W. Kolle, Jr.
Chairman

Abram Claude, Jr.

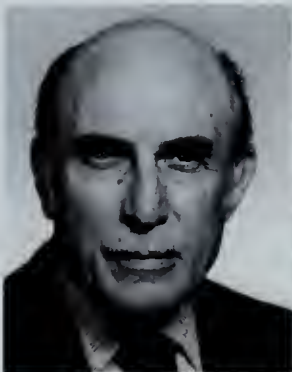
Abram Claude, Jr.
President

September 30, 1977

1977 Highlights

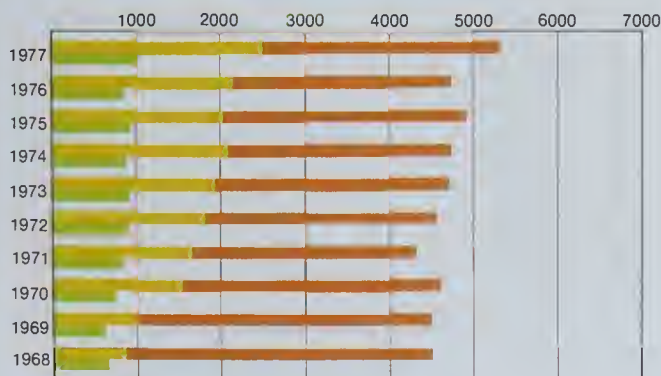


Vice President Walter F. Mondale, pictured (left to right) with Clyde Cook, Chairman, Committee for Purchase from the Blind and Other Severely Handicapped; Thor W. Kolle, Chairman of the Board, National Industries for the Blind; and William Thompson, President of The General Council of Workshops for the Blind.



Employment of Blind and Handicapped

Blind with other handicap
Blind workers
Sighted workers with physical handicap



NIB and the General Council of Workshops for the Blind, including staff, management and board members of the NIB associated industries, met in St. Petersburg, Florida, and Washington, D.C.

The Washington, D.C., meeting was addressed by Vice President Walter F. Mondale; The Honorable Joel Solomon, Administrator of General Services Administration; and Clyde Cook, Chairman, Committee for Purchase from the Blind and Other Severely Handicapped.

Two orientation training seminars for 40 new management staff members of NIB associated industries were conducted by the NIB staff at Royal Maid, Inc., NIB demonstration workshop, Hazlehurst, Mississippi.

Average hourly wages to blind workers, total wages to blind employees, total sales, and number of blind people employed all reached the highest peak of any time in NIB history.

NIB formed the two new administrative divisions of Legislative Affairs and Public Relations.

ITT completed the first pilot industrial placement program for blind workers at the ITT plant in Corinth, Mississippi.

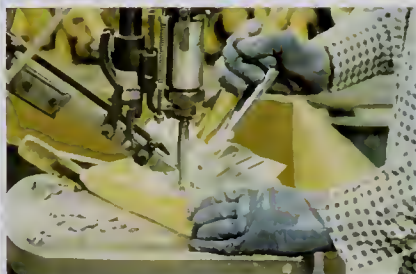
More than 200 representatives of agencies for the blind, including a delegation from Russia, visited and inspected facilities at Royal Maid, Inc., NIB demonstration workshop.

Clockwise from top: Vickie Norris, employed by Southwest Lighthouse for the Blind, Lubbock, Texas, is the 1977 recipient of the Peter J. Salmon Award to the Blind worker of the Year . . . Jack Webber accepts NIB citation for industrial placement of blind workers in ITT . . . Douglas Price, former Executive Director, Mississippi Industries for the Blind, is the recipient of the R.B. Irwin Award for 1977 . . . Ted Workman, past Chairman of the Board of Dallas County Association for the Blind, was named Workshop Board Member of the year.

NIB and Government Cooperate to Serve Blind People



Soldier with blind-made equipment including canteen cover, bayonet scabbard, belt, helmet cover and strap, rifle sling, first aid case and ammunition pocket.



NIB continues to work closely with the Committee for Purchase from the Blind and Other Severely Handicapped. This year the NIB Government Marketing Division added 34 products to the list of products to be purchased from the blind by the Federal Government under the Javits-Wagner-O'Day Act. The addition of these items created over 200 new jobs for blind people and sales volume of \$5 million. The added sales coupled with healthy increases in the sale of other government products yielded \$59 million in blind-made products sold to the Government during the year, an increase of \$13 million over last year and the highest in NIB history. Included in this is the \$6 million in household and hardware items sold in military commissaries and exchanges throughout the world. The sale of blind-made products in military resale stores is also under the authority of the Javits-Wagner-O'Day Act.

In conjunction with the sale and distribution of blind-made products, NIB provides numerous services to its associated industries (workshops) and to the government.

Highlighted elsewhere in this report is the NIB Technical Center in St. Louis, Missouri. Equally significant are the contributions of the Industrial Engineering and Manufacturing Engineering Departments of the Government Marketing Division. These professionally staffed departments provide the NIB associated industries with cost data, product research information, efficient manufacturing techniques, component purchasing and quality control. Government Marketing Division staff members are available to NIB associated industries (workshops) on a daily basis. And this year 60 representatives of NIB associated industries attended NIB technical training schools.

Clockwise from top: Stitching pillow covers for military use . . . SKILCRAFT product for sale in military stores . . . SKILCRAFT identifies products by blind craftsmen . . . Production of Army web belts . . . Injection molding machine manufactures plastic cutlery for government use . . . Assembling ballpoint pens.

NIB Technical Services Improve Efficiency



*Environmental control ovens for testing government products at
National Industries for the Blind Technical Center in
St. Louis, Missouri.*



Contributing immeasurably to the accomplishments of the NIB Government Marketing Division in assisting the 91 associated agencies is the NIB Technical Center at St. Louis, Missouri. In this modern, well-equipped facility, a competent engineering staff provides support to the other departments of the Government Marketing Division in the identification of new products that can be manufactured by blind workers. Toward that end, the Technical Center this year prepared feasibility studies on 50 products for 36 production industries of NIB.

Both government as the customer and the NIB associated industries as producers are greatly assisted by the activities of the Center in areas of component testing, quality assurance, and product research and development.



Clockwise from top: Engineers check product specifications . . . quality control . . . National Industries for the Blind Technical Center in St. Louis, Missouri . . . Product development.

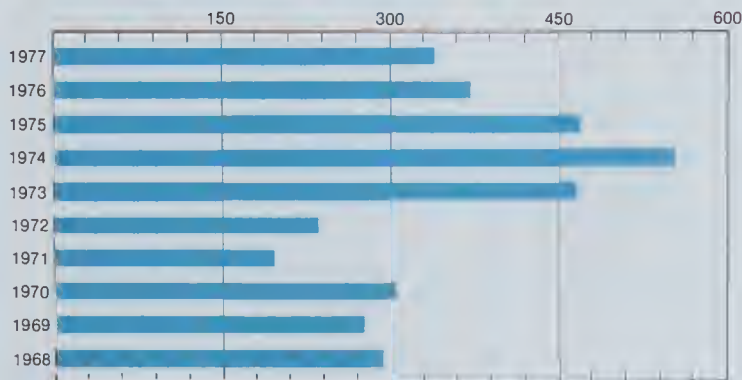
NIB and Private Industry Provide Employment for Blind Workers



ITT welcomes its first blind employees as part of its industrial placement program.



Placement of Blind in Private Industry



General Electric, Boeing Company, ITT, Proctor and Gamble, Western Electric, Eastern Airlines, AMF (Head Division) — these are a few of the national corporations contracting products and services to industries for the blind in the United States. Utilizing modern equipment operated by skilled craftsmen, blind employees are proving that they are capable of turning out quality work at competitive prices.

"Working with Industry" is a major emphasis of National Industries for the Blind. This program provides employment in private industry for the blind while complementing the Affirmative Action efforts of the participating companies.

This year ITT Corporation, which has been subcontracting with industries for the blind since 1975, clearly demonstrated its support of Affirmative Action by working with NIB on a pilot industrial placement program in the ITT plant at Corinth, Mississippi. After several months in a training program, 12 blind persons have become full time employees of ITT. For leadership in employment of blind people, ITT has received the commendation of Vice President Walter F. Mondale and other government leaders. It is the hope of NIB that other companies will also place trained blind employees in their production facilities, especially in those areas where there are no established industries for the blind.

The "enclave" concept (a satellite industry for the blind situated in a private industrial plant) could also help industry meet future Affirmative Action requirements and aid NIB in finding new opportunities for the employment of blind people. One associated industry of NIB, Tampa Lighthouse for the Blind, has initiated an enclave test program with Crest Chemical Company of Florida.

Clockwise from top: Manufacturing for the Boeing Company . . . Blind woman sews racket cover for AMF (Head Division) . . . Western Electric subcontract work . . . Subcontracted industrial drilling operation.

Rehabilitation Places Blind People in Jobs They Do Best



*Evaluation Center at Royal Maid, National Industries
for the Blind demonstration workshop,
Hazlehurst, Mississippi.*



Industries for the blind have a dual role. First, they provide the work. But more importantly, they seek to place blind workers in jobs they perform most proficiently.

NIB Rehabilitation Service Division, in cooperation with Royal Maid, Inc., NIB demonstration workshop, has taken major steps toward developing a vocational evaluation system designed specifically for blind people. Instructions for building and operating the mechanical units of the system and evaluating the information they record are now available to NIB associated agencies at no cost. Some industries have purchased the equipment and have it operable in their own plants. Others have viewed it and are considering installation at an early date.

The NIB Rehabilitation Division continues extensive activities in other fields as well. Working with various state agencies for the blind, the Division this year conducted four seminars for personnel working in industries for the blind. Included were three in vocational evaluation and one in orientation to blindness. The Division also responded to numerous requests from communities interested in starting new specialized industries for the blind and assisted existing industries toward association with NIB.

The staff of the NIB Rehabilitation Division has played an important role in orientation of board members of individual industries. This service enables board members to serve more effectively and to better utilize the facilities and services of NIB.

Clockwise from top: Blind girl being evaluated for vocational skills necessary to operate a drill press . . . NIB associated industry provides mobility training . . . An aerial view of Royal Maid, NIB demonstration workshop, Hazlehurst, Mississippi . . . The blind worker profits from evaluation and training . . . Multifunctional Work Task Unit to test worker's coordination, material control and memory.

NIB Associated Industries



ALABAMA

Industries for the Blind
P.O. Drawer 17
Talladega, AL 35160

ARIZONA

Arizona Industries for the Blind
3013 West Lincoln Street
Phoenix, AZ 85009

ARKANSAS

Arkansas Lighthouse for the Blind
69th and Murray Streets
Little Rock, AR 72209

CALIFORNIA

California Industries for the Blind, Inc.
1255 Park Avenue
Emeryville, CA 94608

California Industries for the Blind, Inc.
840 Santee Street
Los Angeles, CA 90014

California Industries for the Blind, Inc.
1344 F Street
San Diego, CA 92101

San Francisco Lighthouse for the Blind, Inc.
BLINDCRAFT

1097 Howard Street
San Francisco, CA 94103

COLORADO

Rehabilitation Center for the Visually Impaired
100 West Seventh Avenue
Denver, CO 80204

CONNECTICUT

Board of Education and Services for the Blind
170 Ridge Road
Wethersfield, CT 06109

DELAWARE

Delaware Bureau for the Visually Impaired
305 West Eighth Street
Wilmington, DE 19801

DISTRICT OF COLUMBIA

Columbia Lighthouse for the Blind
1421 P Street, N.W.
Washington, DC 20005

FLORIDA

Tampa Lighthouse for the Blind
1106 West Platt Street
Tampa, FL 33606

Lions Industries for the Blind, Inc.
7810 South Dixie
West Palm Beach, FL 33405

GEORGIA

Georgia Factory for the Blind
59 Ormond Street, S.E.
Atlanta, GA 30315

Georgia Factory for the Blind
Faceville Highway
P.O. Box 218
Bainbridge, GA 31717

Georgia Factory for the Blind
Emlet Drive
P.O. Box 98
Griffin, GA 30224

HAWAII

Ho'opono Center for the Blind
1901 Bachelot Street
Honolulu, HI 96817

ILLINOIS

The Chicago Lighthouse for the Blind
1850 West Roosevelt Road
Chicago, IL 60608

KANSAS

Kansas Industries for the Blind
925 Sunshine Road
Kansas City, KS 66115

Kansas Industries for the Blind
425 MacVicar Street
Topeka, KS 66606

Kansas Foundation for the Blind, Inc.
801 East Lincoln Street
P.O. Box 2355
Wichita, KS 67201

KENTUCKY

Kentucky Industries for the Blind
1900 Brownsboro Road
Louisville, KY 40206

LOUISIANA

The Lighthouse for the Blind
123 State Street
New Orleans, LA 70118

Shreveport Association for the Blind
1750 Claiborne Avenue
P.O. Box 3821
Shreveport, LA 71103

MAINE

The Maine Institution for the Blind
189 Park Avenue
Portland, ME 04102

MARYLAND

Baltimore Training and Work Center/
Blind Industries and Services of Maryland
2901 Strickland Street
Baltimore, MD 21223

Blind Industries and Services of Maryland
Western Maryland Division
322 Paca Street
Cumberland, MD 21502

Blind Industries and Services of Maryland
Eastern Shore Division
Northwood Industrial Park
P.O. Box 2133
Salisbury, MD 21801

MASSACHUSETTS

Workshop for the Blind
72 Second Street
Cambridge, MA 02141

MINNESOTA

Duluth Lighthouse for the Blind
7 North 27th Avenue West
Duluth, MN 55806

The Minneapolis Society for the Blind, Inc.
1936 Lyndale Avenue South
Minneapolis, MN 55403

St. Paul Society for the Blind
216 South Wabasha Street
St. Paul, MN 55107

MISSISSIPPI

Royal Maid, Inc.
Hansen Road
P.O. Drawer 30
Hazlehurst, MS 39083

Mississippi Industries for the Blind
2501 North West Street
P.O. Drawer 4417
Jackson, MS 39216

MISSOURI

Kansas City Association for the Blind
1844 Broadway
Kansas City, MO 64108

The Lighthouse for the Blind
2315-21 Locust Street
St. Louis, MO 63103

NEW JERSEY

New Jersey Commission for the Blind
and Visually Impaired
232 Frelinghuysen Avenue
Newark, NJ 07114

New Jersey Commission for the Blind
and Visually Impaired
209 Highland Avenue
Westmont, NJ 08108

NEW MEXICO

New Mexico Industries for the Blind
2200 Yale Boulevard, S.E.
Albuquerque, NM 87106

NEW YORK

Albany Association of the Blind, Inc.
301 Washington Avenue
Albany, NY 12206

Blind Work Association, Inc.
55 Washington Street
Binghamton, NY 13901

IHB Industries/The Industrial Home
for the Blind
1000 Atlantic Avenue
Brooklyn, NY 11238

IHB Industries/The Industrial Home
for the Blind
520 Gates Avenue
Brooklyn, NY 11216

IHB Industries/The Industrial Home
for the Blind
Building 40

Suffolk Developmental Center
South Road
P.O. Box 1003
Melville, NY 11746

Blind Association of Western New York
1170 Main Street
Buffalo, NY 14209

Lighthouse Industries/The New York
Association for the Blind
36-20 Northern Boulevard
Long Island City, NY 11101

The Jewish Guild for the Blind
111 Eighth Avenue
New York, NY 10011

The Jewish Guild for the Blind
15 West 65th Street
New York, NY 10023

Central Association for the Blind, Inc.
301 Court Street
Utica, NY 13502

NORTH CAROLINA

Lions Club Industries for the Blind
of Western North Carolina, Inc.
639 Biltmore Avenue
Asheville, NC 28803

Lions Club Industries for the Blind, Inc.
1810 East Main Street
P.O. Box 11215
Durham, NC 27703

Industries of the Blind, Inc.
920 West Lee Street
P.O. Box 3544
Greensboro, NC 27402

Lions Industries for the Blind, Inc.
500 East Lenoir Avenue
P.O. Box 454
Kinston, NC 28501

Raleigh Lions Clinic for the Blind, Inc.
315 Hubert Street
Raleigh, NC 27603

Industries for the Blind
701 North Main Street
Winston-Salem, NC 27101

OHIO

Cincinnati Association for the Blind
2045 Gilbert Avenue
Cincinnati, OH 45202

Clovernook Home and School for the Blind
7000 Hamilton Avenue
Cincinnati, OH 45231

The Cleveland Society for the Blind
2275 East 55th Street
Cleveland, OH 44103

The Vision Center of Central Ohio
2470 Cleveland Avenue
Columbus, OH 43211

Youngstown Society for the Blind
and Disabled
2246 Glenwood Avenue
Youngstown, OH 44511

OKLAHOMA

Oklahoma League for the Blind
501 North Douglas Avenue
Oklahoma City, OK 73106

OREGON

Oregon Industries for the Blind
535 S.E. Twelfth Street
Portland, OR 97214

PENNSYLVANIA

Lehigh County Branch/
Pennsylvania Association for the Blind, Inc.
614 North Thirteenth Street
Allentown, PA 18102

Delaware County Branch/
Pennsylvania Association for the Blind
100-106 West 15th Street
Chester, PA 19013

Chester County Association for the Blind, Inc.
71 South First Avenue
Coatesville, PA 19320

Center for the Blind
36th Street and Lancaster Avenue
Philadelphia, PA 19104

Pittsburgh Blind Association
300 South Craig Street
Pittsburgh, PA 15213

Washington-Greene County Branch
Pennsylvania Association for the Blind, Inc.
254 North Main Street
Washington, PA 15301

PUERTO RICO

Puerto Rico Industries for the Blind Corp.
Box 8627
Santurce, PR 00910

TENNESSEE

A.P. Mills Industries for the Blind
346 St. Paul Street
P.O. Box 2175 — DeSoto Station
Memphis, TN 38101

Volunteer Blind Industries, Inc.
758 West First South Street
Morristown, TN 37814

Mason Brandon Industries for the Blind
4110 Charlotte Avenue
P.O. Box 90227
Nashville, TN 37209

TEXAS

Southwest Lighthouse for the Blind
409 South Cleveland
P.O. Box 31000
Amarillo, TX 79102

Travis Association for the Blind
2831 Manchaca Road
P.O. Box 3297
Austin, TX 78764

South Texas Lighthouse for the Blind
1907 Leopard Street
P.O. Box 9697
Corpus Christi, TX 78408

Dallas County Association for the Blind
3940 Capitol Avenue
P.O. Box 64420
Dallas, TX 75206

El Paso County Association for the Blind
100 Dunne Avenue
El Paso, TX 79905

Tarrant County Association for the Blind
912 West Broadway
Fort Worth, TX 76104

Lighthouse for the Blind of Houston
3530 West Dallas
P.O. Box 13435
Houston, TX 77019

Southwest Lighthouse for the Blind
607 Main Street
P.O. Box 10102
Lubbock, TX 79408

West Texas Lighthouse for the Blind, Inc.
30 North Chadbourne
San Angelo, TX 76903

San Antonio Association for the Blind
2305 Roosevelt Avenue
P.O. Box 10230
San Antonio, TX 78210

Waco Lighthouse for the Blind
700 South 15th Street
Waco, TX 76706

Beacon Lighthouse for the Blind
300 Seventh Street
Wichita Falls, TX 76301

UTAH

Utah Services for the Visually
Handicapped
1595 West Fifth South
Salt Lake City, UT 84104

VERMONT

Vermont Workshop for the Blind
c/o Vermont Allied Services
103 Main Street
Waterbury, VT 05676

VIRGINIA

Virginia Industries for the Blind
1102 Monticello Road
P.O. Box 259
Charlottesville, VA 22902

Virginia Industries for the Blind
1535 High Street
P.O. Box 27563
Richmond, VA 23261

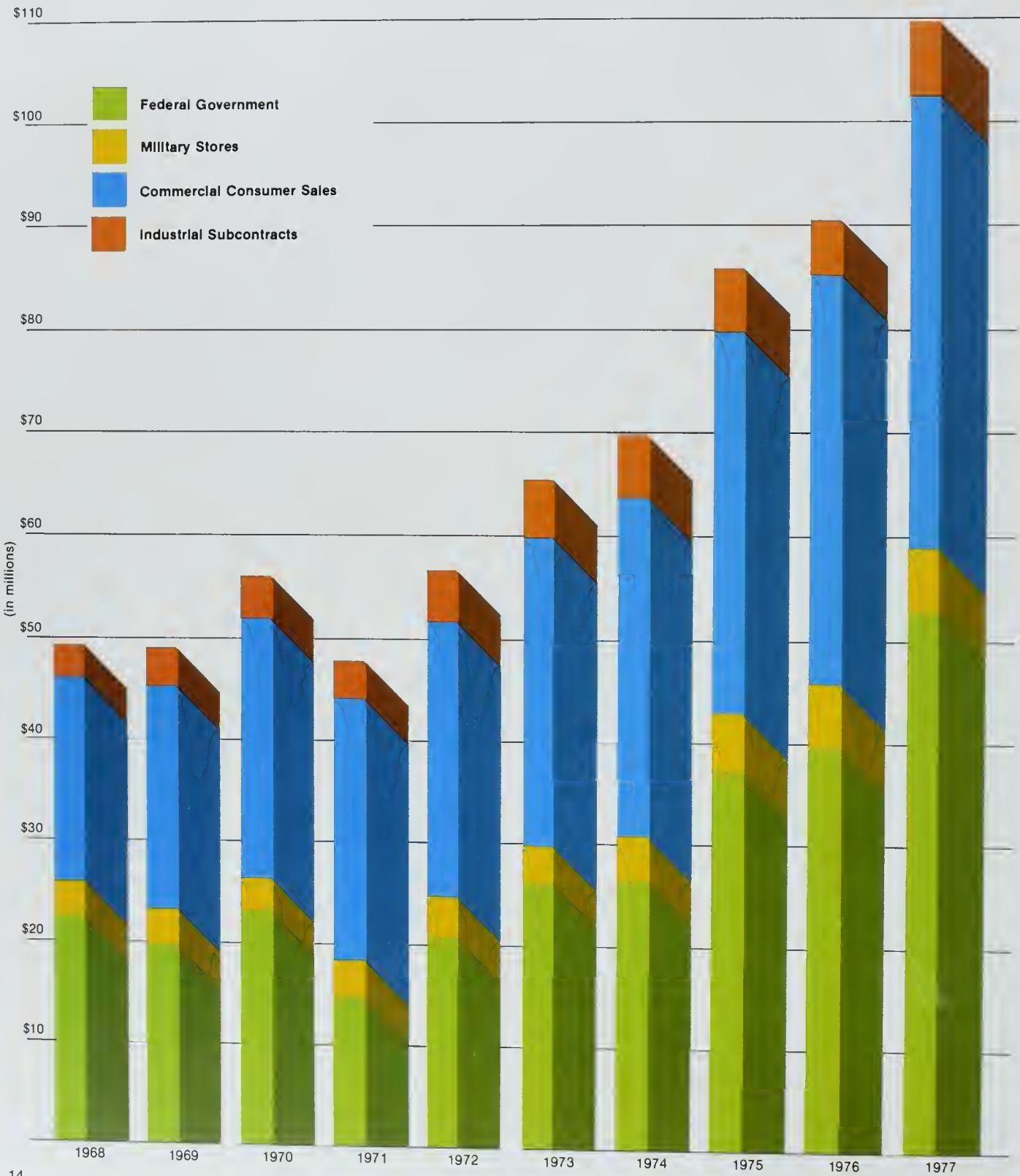
WASHINGTON

The Lighthouse for the Blind, Inc.
2501 South Plum Street
P.O. Box C-14119
Seattle, WA 98114

WISCONSIN

Industries for the Blind
3220 West Vliet Street
Milwaukee, WI 53208
Wisconsin Workshop for the Blind
5316 West State Street
Milwaukee, WI 53208

NIB Ten-Year Sales Summary



Average Hourly Wage to the Blind



1977 saw new records set by NIB associated industries for the number of blind people employed, average hourly wage to blind employees, total wages to blind employees, commercial sales and sales to the Federal Government.

Included in total employment were 1,014 sighted workers with physical handicaps other than blindness who earned \$3,961,196 during 1977 with fringe benefits of \$771,912 for a total of \$4,733,108.

Included in the sale of commercial consumer products was more than \$9.1 million to procurement activities of many state governments. Enactment of legislation by the individual states to extend priorities to industries for the blind within their boundaries is rapidly spreading and providing many additional jobs for blind citizens of those states. NIB offers assistance to the states and the NIB associated agencies in securing passage of State Use Laws.

The figures in this report are as of the close of the Federal Government fiscal year, September 30, 1977.

Annual Wages Paid to Blind Workers* (in millions)

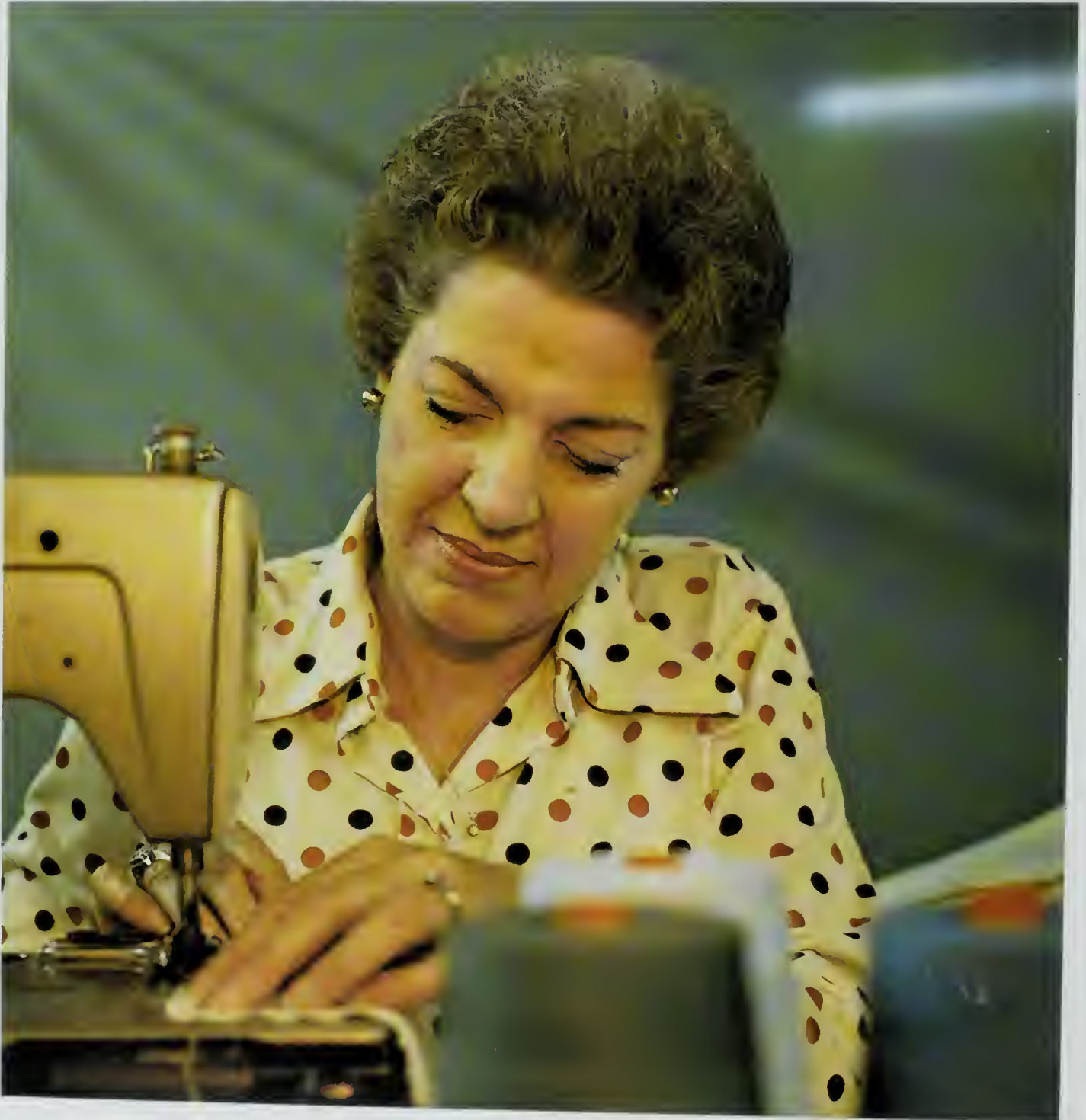


*Fringe benefits of \$2,876,450 were paid in 1977

ANNUAL SALES

Year	Federal Government	Military Stores	Commercial		Totals
			Consumer Products	Industrial Subcontracts	
1968	22,367,449	3,285,307	20,290,538	3,393,991	49,337,285
1969	19,581,515	3,466,217	22,151,048	3,928,564	49,127,344
1970	23,006,781	3,142,546	25,546,770	4,272,109	55,968,206
1971	14,788,361	3,561,127	25,737,511	3,765,230	47,852,229
1972	20,687,430	3,845,658	27,030,718	4,961,086	56,524,892
1973	25,916,297	3,949,638	29,882,693	5,526,909	65,275,537
1974	26,138,786	4,390,882	32,915,259	6,480,057	69,924,984
1975	37,139,818	5,505,701	37,288,527	5,868,406	85,802,452
1976	39,541,136	6,062,532	39,584,206	5,160,057	90,347,931
1977	52,717,058	5,993,983	43,478,861	7,312,828	109,502,730

*"The curse of the blind
is not blindness, but idleness"...*



Blind employee sews government mailing bags.

NIB Board of Directors

CHAIRMAN OF THE BOARD

Thor W. Kolle, Jr.*
Senior Vice President
Hornblower, Weeks, Noyes & Trask, Inc.
New York, NY

PRESIDENT

Abram Claude, Jr.*
Senior Vice President
Dillon, Read & Company, Inc.
New York, NY

E. J. Robinson
Executive Director
Shreveport Association for the Blind
Shreveport, LA

Austin G. Scott
Executive Director
Dallas County Association for the Blind
Dallas, TX

William S. Thompson*
Executive Director
Lions Industries for the Blind, Inc.
West Palm Beach, FL

HONORARY DIRECTOR

Dr. Peter J. Salmon
Administrative Vice President
The Industrial Home for the Blind
Brooklyn, NY

SECRETARY-TREASURER

Peter K. Deeks
Vice President, Investment Banking
Dean Witter & Company, Inc.
New York, NY

Robert H. Bennett
Ridgewood, NJ

Conway Harris
Executive Director
Lions Club Industries for the Blind, Inc.
Durham, NC

Frank B. Hart, Jr.
Superintendent
Virginia Industries for the Blind
Richmond, VA

Ms. Elva J. Hayes
Executive Director
Kansas City Association for the Blind
Kansas City, MO

Mrs. Jackson C. Hinds
Houston, TX

Claude W. Hirsch
Executive Vice President
Industries for the Blind
Milwaukee, WI

Milton A. Jahoda*
Executive Director
Cincinnati Association for the Blind
Cincinnati, OH

M. Shy Meeker
Director
Purchasing, Planning and Administration
FMC Corporation
Chicago, IL

Ray Miller
Manager of Shops
Industries for the Blind
Talladega, AL

Ed I. Mills, Jr.
General Manager
San Antonio Association for the Blind
San Antonio, TX

Jansen Noyes, Jr.*
Chairman of the Board
Hornblower, Weeks, Noyes & Trask, Inc.
New York, NY

Ernest A. Ochel
Wichita, KS

Offices

Principal Office:
1455 Broad Street
Bloomfield, NJ 07003

Government Marketing Division Office:
1511 K Street, N. W.
Washington, DC 20005

Legislative Affairs Office:
1511 K Street, N. W. — Room 327
Washington, DC 20005

Technical Center:
10679 Midwest Industrial Boulevard
St. Louis, MO 63132

Rehabilitation Services Division Office:
2020 Jericho Turnpike
New Hyde Park, NY 11040

NIB ADMINISTRATIVE ORGANIZATION

Executive Vice President
Noel B. Price

Vice President—Legislative Affairs
John W. Hanger

Vice President—Government Marketing
James C. MacFarland

Vice President—Controller
George J. Mertz

Director—Product and Sales Services
Daniel J. Boucher

Director—Public Relations
R. T. Millard

Director—Rehabilitation Services
Harold Richterman

Auditors
Peat, Marwick, Mitchell & Company
Newark, NJ

*Denotes Member of the Executive Committee

National Industries for the Blind
1455 Broad Street
Bloomfield, NJ 07003
